Energy Labelling for existing heating appliances Lessons from the HARP Project





The European Portal For Energy Efficiency In Buildings



Agenda

- 11:05 **The HARP project** (Rui Fragoso, ADENE)
- 11:15 Energy labelling methodologies for existing heating appliances (Diego Menegon, EURAC)
- 11:25 National campaigns and reaching out to the consumer (Eztizen Gregorio, OCU)
- 11:35 Policy scenarios of the adoption of the energy labelling scheme for existing heating appliances at MS level (Marco Calderoni, R2M)
- 11:45 **Dialogue + Q&A** (moderated by Marco Grippa, ECOS)



HARP Project – Heating Appliances Retrofit Planning
Build Up Webinar
Rui Fragoso, ADENE – Portuguese National Energy Agency



Heating Appliances Retrofit Planning

19th of July 2022, online



HARP CONSORTIUM





Agência para a Energia





HEATING'S ROLE IN THE PATH FOR ENERGY EFICIENT BUILDINGS

Energy performance of buildings directive

Revised in 2018, new revision expected in 2022, the directive will help reach the building and renovation goals set out in the European Green Deal.

Renovation wave

Renovating the EU building stock will improve energy efficiency while driving the clean energy transition.

Long-term renovation strategies

EU countries have defined strategies that foster investments in the renovation of residential and commercial buildings.

Nearly zero-energy buildings

The EU has set a target for all new buildings to be nearly zero-energy by 2020.

REPowerEU: Joint European action for more affordable, secure and sustainable energy

"...reducing faster the use of fossil fuels in our homes, buildings, industry, and power system, by boosting energy efficiency, increasing renewables and electrification..."

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"Nearly 34 million Europeans unable to afford to heat their homes properly."



Decarbonisation of heating and cooling





HEATING'S ROLE IN THE PATH FOR ENERGY EFICIENT BUILDINGS



Heating and hot water represents 80% of the energy demand of EU households.

and 84% of it is generated from fossil fuels. A sharp decrease in the energy consumption and use of fossil fuels is needed for the EU to fulfil its climate and decarbonisation goals.



60%

The Ecodesign and Energy Labelling regulations for boilers, in place since 2015, remove the worst performing products from the market, while driving consumers towards the most efficient choices. But installed boilers can last for over 15 years, and their replacement rate is very low (4% per year). As a result, a large number of inefficient boilers is still in use today.



Except in Germany, consumers are not informed about the efficiency of their installed heating systems.

This information is crucial to trigger a replacement of the least-efficient heating appliances. HARP will build on the experience of the mandatory labelling of installed boilers in Germany. Recommendations will be issued for the implementation of the labelling methodologies for installed heating systems at the EU-level, and specifically in countries not participating in HARP.





CONSUMER'S RELATION TOWARDS HEATING

It works [©], all is well!

It does not work, urgente decisions are necessary:

The **consumer knows and considers the energy label** of new heating appliances:

- When acquiring a new heating equipment, >70% of the consumers acquires the same technology it had installed before
- **43% of the consumers** believes their house, the architectural and infrastructure characteristics, **do not allow for the installation** of a different heating solution
- **28%** doesn't know **other heating technologies**
- 25% did not have the time or availability to look for more information

Source: EHI/Centerdata, October 2021)



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CONSUMER'S RELATION TOWARDS HEATING

HARP's main goal is to **motivate individuals to plan the replacement of their often outdated and fossil-fuel operated heating appliances**, with more efficient and renewable alternatives.

To promote consumers conscious regarding energy efficient heating solutions the HARP consortium **invited consumers to know more about their current heating systems and plan the potential replacement of their heating system with more efficient and renewable solutions**, relying on the **energy label as the main instrument** to communicate energy efficiency.









HARP'S APPROACH

Allow the consumer to **compare, within the same basis, the label energy efficiency scale, old and new heating appliances**, promoting its planned replacement.

- Awareness: raising consumers' interest in the heating topic
 Consumer Theory of Change Model, key issues and communication channels
- ✓ Quantification: labelling the existing heating system
 Methodology to calculate the efficiency and class of space, water and combi existing heaters
- ✓ Overview of solutions: presenting the most efficient heating technologies on the market Assessment of heating solutions with the heating industry
- ✓ Analysis of benefits: providing information on potential energy, money and CO₂ savings
 Estimate potential savings, new energy class and added co-benefits upon the replacement
- ✓ Motivate the replacement: extending the information to professionals and incentives
 List of professionals that can support the consumer and available incentives



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HARP'S ACTIVITIES

- Definition of the **consumer behaviour change model** regarding the adoption of heating systems
- Analysis of the heating stock in European households and current market offer of heating solutions
- Evaluation of the **co-benefits** associated with energy efficient heating solutions
- Labelling methodologies for the classification of existing heating appliances: space, water and combi heaters
- HARPa, online application (consumers and professionals)
- □ Materials toolbox about energy efficient heating solutions for consumers and professionals
- Two heating season communication campaigns **Feb/May 21 and Oct21/April 22**
- **Policy Integration scenarios** for the energy labelling of existing heating appliances in the EU and MS context



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HARP'S RESULTS

8,9 m consumers reached (KPI = 1,5 m)

34.367 Energy labels issued for existing heating systems

17.681 simulations for more energy eficient solutions

18.979 consumers motivated to change (KPI=10.000)

134.355 professionals reached 1.037 professionals trained (KPI = 1.000)



6 PROPOSALS FOR POLICY INTEGRATION SCENARIOS

Harmonize the existing systems for the energy labelling of existing heating appliances (voluntary and compulsory) Take the opportunity to make these systems compatible with the EU regulations and considering both space and water heating	Reinforce the link to EPREL – European product database Allowing for the comparison between the efficiency of old and new heating appliances	Maintenance procedures of heating appliances providing more information on the energy performance and class of the existing appliance
Reinforce the link to EPBD	One-stop-shops/renovation passports	Prioritize energy efficiency incentives and support the energy transition
harmonizing the heating appliances performance evaluation with labelling regulations	support the consumer in the adoption of energy efficiency measures in their house, namely addressing the heating system	boosting the replacement of the oldest and most inefficient heating appliances, targeting those more in need and achieving the highest revenues in terms of energy savings

Thank you for your attention!



Rui Fragoso harp@adene.pt



HARP Project – **Heating Appliances Retrofit Planning**



BUILD UP

The European Portal For Energy Efficiency In Buildings

ENERGY LABELLING METHODOLOGY FOR EXISTING HEATING APPLIANCES

Diego Menegon

Institute for Renewable Energy, Eurac Research 19 July of 2022, BUILD UP webinar, online









Introduction

Definition of an **energy label** for <u>space heating</u> and <u>water heaters</u> **old appliances**. For the appliances that were in the market before the introduction of energy label directive (regulations 811/2013 and 812/2013).

Give the possibility to final user and to professionals to **compare** the old appliance label with the one of a new product.

- Simplified version for a common user
- Detailed version for a professional user





Introduction

The methodology has been implemented as first step of the HARPa tool. The labelling proposed in HARP is **voluntary** and its aim is to **inform** the final user about the (in)efficiency of old appliances. Therefore the graphics recalls the official label.

Your existing boiler has an estimated efficiency of 70%, reaching an energylabel class of D.



Your existing gas instantaneous water heater has an estimated efficiency of 83%, reaching an energylabel class of A.





Workflow of the developing of labelling methodologies

- 1) Analysis of the existing compulsory and voluntary heating labelling schemes in EU countries
- 2) Development of **harmonized** methodologies with the **EU energy labelling regulations** Reg. 811/2013 (space heating) and Reg. 812/2013 (water heating)
- 3) Introduction of a **degradation factor** according to the appliance's age defined in cooperation with the heating industry and considering the existence of regular maintenance procedures
- 4) Validation of the methodologies considering the technical data of more than 5.000 appliances and laboratory testing of 5 appliances (space heating and water heaters)



- The final user is not aware of the meaning of the calculation inputs
- For old appliances some values cannot be retrieved from datasheets or appliances books.

The validation of the methodologies considered those limits:

- 1. For the final user, the inputs are needed to define default values.
- 2. The selection of default values has been simplified.
- 3. The default values were selected from EN 15316 and from a market analysis.

















SPACE HEATING

The representation is done according to the boilers groups:

- Standard
- Low temperature
- Condensing

The validation regarded:

- about 4600 models
- with construction year from 1972 to 2019
- gas and oil boilers



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WATER HEATING

The appliances considered were:

- Gas storage
- Gas instantaneous
- Electric storage
- Electric instantaneous

The validation regarded:

- 400 appliances models
- Appliances older than 10 years old
- Electric and gas heaters

Average deviation of 3% between the simplified and the detailed calculations





Conclusion

Labelling methodologies for existing space heating appliances and water heaters has been developed.

The methodologies are **compliant to EU regulations** 811/2013 and 812/2013.

The methodologies considered **two versions**: a simplified for the **final user** and a detailed for the **professional user**.

The validation considered about 5000 appliances, laboratory test on 5 old appliances.

The average deviation between the simplified and the detailed versions is about 3%.

Thank you for your attention!



Dr. Diego Menegon

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HARP Project – National campaigns and reaching out to the consumer Build Up webinar

 $19^{th}\,of$ July 2022





MAIN GOAL REGARDING CONSUMERS

HARP's main goal is to **motivate individuals to plan the replacement of their often outdated and fossil-fuel operated heating appliances**, with more efficient and renewable alternatives.

The objective isallow the consumer to **compare, within the same basis, the label energy efficiency scale, old and new heating appliances**, promoting its planned replacement.

Consumers don't tend to plan the replacement. They replace the heating appliances once they are not working and often in a hurry without time or availability to look for information.

Although they consider the energy label wen acquiring a new appliance, **3 out of 4 consumers choose the same technology they had installed**.



HARP'S ACTIVITIES FOR CONSUMERS

Two heating season communication campaigns Feb/May 21 and Oct21/April 22

Omnichannel campaigns through

- ✓ Newsletters
- ✓ Consumer organizations websites
- ✓ Social media
- ✓ Articles in consumer magazines,
- ✓ Webinars
- ✓ Branded content

Adapted to the different behaviour of consumers in each country.





HARP'S COMMUNICATION JOURNEY

Rising awareness: raising consumers' interest in the heating topic though social media newsletter, etc.

Offer information on what they have: labelling the existing heating system is a starting point.

Overview of solutions: presenting the most efficient heating technologies on the market adapted to consumer necessities. Through the app and factsheets.

Information on benefits and cobenefits: providing information on potential energy, money and CO₂ savings and also cobenefits. Through the app and infographics.

Motivate the replacement: extending the information to professionals and incentives. Explaining though webinars.



HARP ONLINE APPLICATION. HELPING CONSUMER IN THE DECISION MAKING PROCESS

HARPa, an online application supports consumers (and professionals) in the identification of their current heater's energy class and finding an energy efficient replacement solution.

It also provides the contact with professionals and identifies incentives available at national level.







COMMUNICATION CAMPAIGN AND RESOURCES

Two heating seasons campaigns in 5 countries: 2020/2021 and 2021/2022

- Social media campaign.
- Public media.
- Communication and lobby activities engaging national authorities, consumers and industry.
- Using HARP toolbox for consumer on the different channels.





BROCHURES









HEATING **TECHNOLOGIES** FACTSHEETS



Heat Pump Heat my home and water with the heat pump

✓ CHECKLIST

I want to reduce my energy bill by using energ that can be extracted from the ambient air, water or ground I want to install the most efficient technology

I have access to a stable electricity network
 I have space for the installation
 Improving air quality is important to me
 A system with the cooling function would be a

If your heating system is older than 15 years, it might be inefficient and highly energy consuming. Replacing your heating system with a more efficient solution will help you reduce your energy bill and additionally keep your home more comfortable, improve air quality, increase your home's market value and contribute to reducing global CO2 emissions.



A heat pump is a well-known technology that can provide heating, cooling and hot water. Using a heat exchanger, it can extract energy from air (aerothermal), ground (geothermal) or water (hydrothermal) and use it to provide heat for space heating and hot water. This conversion is done via a compressor, which needs electricity to run but the global balance is fair and positive for environment and climate. The efficiency is above 100% and it is the most efficient technology that exists. There are diverse models and types of heat pumps that can be easily adapted to the needs and spaces of every house. Combined storage tanks are often installed to stock heat for hot water and space heating

Aerothermal heat pumps make good use of the heat drawn from the air but are more sensitive to variations in the outside temperature, differently from geothermal heat pumps that benefit from the ground's stable temperature all year round.













VIDEOS











BECOME, AS ME, A HEAT JEDI!



SERIOUS GAMES



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ARP

Heating Appliances Retrofit Planni

10 Conceptos erróneos sobre la calefacción

x

x

x

(X)

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Heating Appliances Retrofit Planning	HEATING BENEFITS – BEYOND THE ECONOMICS	
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To EU consumers some co- benefits are more relevant than others	co-benefits are: thermal comfort, air quality and tal impact.	
Different countries, different co-benefits in spain therma are the most valued.	The co-benefits chosen depend on the context. In France, the most relevant co-benefit is the increase in the added value of the building, while in Spain thermal comfort and the independence from energy prices are the most valued.	
Consumers are willing to invest in co-benefits	ironmental impact and independence from energy valued co-benefits in terms of monetary value. In s was the one less likely to invest.	
This project has merived funding from the turopean Union Visitana 2020 research and honovation programme under grant agreement No 847049.	[National link(s)] <u>www.heating-retrofit.eu</u> @HARPproject	

INFOGRAPHICS







HARP: as tecnologias de aquecimento domés... pt.linkedin.com



HARP: Porque é tão importante os consumidores... deco.pt

ARTICLES

Noticia

Proyecto HARP: ¿es eficiente tu calefacción?

📮 < 📅 🗘 Seguir - Calefacción

Apostando por la eficiencia energética de la calefacción

¿Sabes lo eficiente que es tu sistema de calefacción? Para poder dar respuesta a esta pregunta OCU forma parte del proyecto HARP (planificación para la recualificación de sistemas de calefacción), financiado través del marco Horizonte 2020. El proyecto se

CONTENIDOS RELACIONADOS

Enlaces de interés

- C Herramienta HARPa
- Proyecto Europeo HARP. Planificación de reemplazo de aparatos de calefacción y ACS





HARP Project

@HarpProject

SOCIAL MEDIA CAMPAIGN

HARP is an @HorizonEU project motivating consumers to use more efficient heating systems by means of an app informing about performance, costs & alternatives.

Se unió en julio de 2019

71 Siguiendo 345 Seguidores



Proyecto #HARP, ¿es eficiente tu calefacción? Comprueba su eficiencia con la herramienta online y descubre las mejores soluciones. Planificar la sustitución del sistema de calefacción es importante para planificar el ahorro **I** ow.ly/nBZR50DAutK



HARP Project	Siguiendo
HARD Droject @HarnDroject . 13 jul	
To cut bills & meet climate goals we need #Energy	/Efficiency.
The #EnergyLabel helps us find the most efficient about older installed systems?	appliances, but what
Register for our webinar with @EU_BUILDUP and t	find out!
= 19 July, 11:00 CEST	
heating-retrofit.eu/2022/07/11/reg	
# HARP Project @HarpProject · 11 jul.	
How can #EnergyLabelling help to promote energy	rgy efficiency?
We're excited to be hosted by @EU_BUILDUP fo this topic and the lessons learned from the HAR	or a webinar to discuss RP project!
A 19 July, 11:00 CEST ↑ Online	
Register now! <mark> </mark>	
Energy Labelling for existing heat Lessons from the HARP Pr 19 JULY 2022 11:00 - 1	ting appliances roject
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LESSONS LEARNED REGARDING CONSUMERS

- Development of adapted material for consumers (for each country).
- Engagement through organization of webinar with other topics more interesting for consumers (i.e., energy bill).
- Higher impact through paid campaigns for consumers and professionals.
- Information about incentives is not clear, is fragmented, is not at national level and does not reach properly to consumers.



HARP'S RESULTS REGARDING CONSUMERS

- 8,9 m consumers reached (KPI = 1,5 m)
- 34.367 Energy labels issued for existing heating systems
- 17.681 simulations for more energy eficient solutions
- 18.979 consumers motivated to change (KPI=10.000)

Thank you for your attention!



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A new labelling for installed heating appliances in Europe?

Policy integration scenarios for the new label

Marco Calderoni and Fabio Aprá





Adoption of the HARP methodology: the consortium countries' experience

Labelling initiative		
Public (Energy Agencies)	Private (Industrial Associations)	

Main Recipients			
End users	Authorities providing incentives	Professionals/installers	



FRANCE

Existing methodologies and tools

Voluntary – Methodology by E&A and COENOVE. Thought for **professionals** only. **No DHW** (just liquid fuel + gas)

The **industrial associations** promoted and financed the methodology and tool.

HARP in the future

HARPa will be used instead of Mon Étiquette Chaudière. The new application will be called Mon Étiquette Chaudière Chauffage Contacts ongoing with the French **Directorate General of Energy and Climate** to possibly endorse HARP.





PORTUGAL

Existing methodologies and tools

There is **no existing tool** in Portugal, neither voluntary – **ADENE aims at using HARP at national level.**

ADENE's idea is to create a framework to offer to the government to implement HARP methodology

HARP in the future

The HARP methodology could be **used to evaluate the requests for incentives** and rank the best interventions requests (in €/kWh saved)

There is a explicit request from the European Commission in developing **one-stop-shop activities for the EPBD.**



ITALY

Existing methodologies and tools

Voluntary – Methodology by Assotermica. Thought for **professionals** only. To apply during maintenance. No DHW.

The **industrial associations** promoted and financed the methodology and tool.

HARP in the future

HARP methodology is **more easily accepted by public entities** (validated by EURAC, endorsed by ENEA)

Etichetta Energetica will be **replaced by HARP**.





SPAIN

Existing methodologies and tools

Voluntary – Simplified methodology by FEGECA. To apply during maintenance by professionals.

Low utilisation of the tool up to know.

HARP in the future

IDEA (Spanish energy agency) focuses on RES only, therefore cannot endorse HARP. Lack of Air-air heat pumps is also a weakness.

AGENEX (regional energy agency of Extremadura) **endorsed HARP** and is using it.



GERMANY

Mandatory - Class calculator by BWMI. Thought for **professionals** only. No DHW.

Existing methodologies and tools

Methodology based on a **national database** for each type of heating appliance, which is created with basic parameters. Labelling process works well, but this **does not translate in a reason to change the heating** system for the user.

HARP in the future

Germany will continue with the **current methdology.** HARP's methodology is more complete than the current German one (e.g. it covers also DHW). Idea: HARP methodology can be included in the **individual renovation passport** (direct report to user on how to improve their house energy efficiency).





Promoter: Association of Heating Device Manufacturers and Importers

Motivation:

- To avoid the user choosing the new heating system based on the most advantageous incentive.
- Put incentive providers in a position to assess whether the end user's request makes sense.

Immediate actions:

- Translate the app into Polish
- Adapt fuel prices and climate conditions

Medium-term actions:

• Make the app suitable for use by incentive providers



Promoter: Greek Solar Thermal Industry Association

Motivation:

• The HARP app allows end users to simply get information about the benefits of modern technologies

Immediate actions:

- Translate the app into Greek
- Adapt fuel prices and climate conditions



Adoption of the HARP methodology: the consortium countries' experience



Main Recipients		
End users	Authorities providing incentives	Professionals/installers





Conclusions

APPROACHES TO LABELING

- Labelling of existing heating appliances first was adopted in Germany.
- The German experience shows that making this mandatory for professionals is not necessarily a promising approach.
- Industry-driven approaches seem to have a good potential.
- Another likely effective approach is to link the energy label to incentive mechanisms.

FUTURE SCENARIOS

- Besides countries participating in the HARP project, other countries showed interest for this methodology.
- HARP will provide feedbacks to the European Commission, which may or not consider to introduce labelling of existing heating appliances in legislation.
- Possible ways of introducing labelling at EU and national level are:
 - Incentive mechanisms
 - Future recast of EBPD
 - (Digital) Building logbooks
 - One-stop-shop for building renovation
- Important messages to be communicated to end users are not only related to operational savings (economic and energy), but also to health improvement and increased economic value of the building.

Thank you for your attention!

Marco Calderoni, Fabio Aprà R2M Solution

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Roundtable and Q&A Moderated by Marco Grippa, ECOS





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